



CCO/ Head of commercial

Biomix A/S, Odense

Biomix is an ambitious and fast-growing bioindustrial company based in Odense. The company was founded in 2021 as a spin-out from the University of Southern Denmark and the University of Western Australia. We are using unique and patented research to develop a new generation of natural, microbial products with the mission to make our society more sustainable. With our products, we aim to address major needs within the food, energy, and health sectors.

Our first products will enter the market in 2023, and we are therefore looking for a Chief Commercial Officer (CCO) or head of commercial (depending on qualifications) to join our rapidly growing team. You will help develop our marketing and sales strategies and lead the commercial team. Join our team and make a positive impact on the world.

What we offer

- The opportunity to work at a company that will be one of the frontrunners in green transition
- A highly dedicated and passionate team
- Opportunities for professional development
- The possibility to shape the company as it grows
- A workplace, where collaboration, co-decision making, and a positive work culture is prioritized
- Flexible work hours and a generous vacation package

Main responsibilities

- Developing the commercial strategy and team in close collaboration with the CEO
- Managing the commercial team
- Developing marketing and sales strategies
- Developing new markets and territories
- Business development
- Leading product launches

- Overseeing procedures related to marketing, sales, and distribution
- Ensuring commercial success of our products
- Assessing customer satisfaction

Qualifications

- Relevant education in business, science, or engineering
- Commercial experience from the biotechnology industry
- Experience from different sectors is preferred
- Good leadership skills and ability to work closely in a team
- The ability to communicate with different types of users within the agricultural-, food-, and health industry
- Communication skills in English on a professional level
- Knowledge within microbiology is an advantage, but not mandatory
- Excellent organization skills with attention to detail
- A positive can-do attitude and the ability to take initiative

As a person, you are open minded and helpful, and a good colleague. You are passionate about sustainability and want to make a positive impact on our planet.

The position can be part-time, or full-time, depending on the candidate. We prefer you to work primarily on site. The compensation package includes salary, pension and warrants depending on qualifications and experience. International applicants are welcome to apply, however, you must possess a Danish working permit starting 1/8.

How to apply

Deadline for applications is **31/5-2022**. Applications must be submitted as **one PDF file**, containing a short letter of application, CV, and three references to job@biomix.com. Interviews will be held on an ongoing basis. The position is available 1/8-2022.

If you would like to know more about us, or the position, please view our website at www.biomix.com and contact Morten Østergaard Andersen (E-mail: moa@biomix.com, phone: 52114513) for further information.